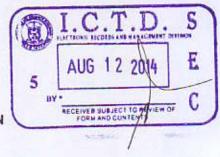
# **COVER SHEET**

	S.E.C. F	0 9 7 8 6 9 Registration Number
BDO LEASING	ANDFINANCE	, INC.
AND SUBSIDI	ARY	
	( Company's Full Name )	
BDO LEASING	CENTRE, CORI	NTHIAN
GARDENS ORT	I G A S A V E . Q . C	. M. M.
( Business Add	dress: No. Street City / Town / Province	S
ROBERTO E. LAPID		-64-16 / 840-7000
Contact Person	Compa	ny Telephone Mumber
1 2 3 1	SEC FORM 17- Q	any day in April of every year as determined by the
Month Day	FORM TYPE	BOD
Fiscal Year	n/a	Annual Meeting
Sec	ondary License Type, If Applicable	
	F127 111007	
C F D  Dept. Requiring this Doc	Amended	Articles Number / Sec.
1,170	Total Amount of PhP 17,642,872,906.23	Borrowings
Total No. of Stockholders	Domestic	Foreign
To be accor	nplished by SEC Personnel concerned	
File Number	LCU	
		man in the second
Document I.D.	Cashier	
	7	
****		
STAMPS		



## SECURITIES AND EXCHANGE COMMISSION

SEC FORM 17-0

### QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

For the quarterly period ended <u>June 30, 2014</u>

2. Commission identification number 097869

BIR Tax Identification No. 000-486-050-000

- Exact name of issuer as specified in its charter <u>BDO LEASING & FINANCE, INC.</u>
- 5. Province, country or other jurisdiction of incorporation or organization **Philippines**
- 6. Industry Classification Code: (SEC Use Only)
  - BDO Leasing Centre, Corinthian Gardens, Ortigas Ave., Q. C.

1100

Address of issuer's principal office

Postal Code

- Issuer's telephone number, including area code 632/635-6416, 535-5817, 340-7000
- 9. Former name, former address and former fiscal year, if changed since last report N/A
- Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA N/A

Titie of each Class

Number of shares of common stock outstanding and amount of debt outstanding

Common Stock, P1.00 par value

2,162,475,312 / P 17,642,872,906.23

11. Are any or all of the securities listed on a Stock Exchange?

Yes [X] No []

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

Philippine Stock Exchange, Inc.

Common stock

#### 12. Indicate by check mark whether the registrant:

(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a) – 1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [ X ] No [ ]

(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [X] No []

#### PART I--FINANCIAL INFORMATION

#### Item 1. FINANCIAL STATEMENTS

The financial statements of BDO Leasing & Finance, Inc. and Subsidiary are prepared and presented in accordance with Philippine Financial Reporting Framework.

The accounting policies and methods of computation used in the audited financial statements as of and for the year ended December 31, 2013 were consistently applied in the interim financial reports.

#### Adoption of New Interpretations, Revisions and Amendments to PFRS

There are new PFRS, revisions, amendments, annual improvements and interpretations to existing standards that are effective for periods subsequent to 2012. Management has initially determined the following pronouncement, which the Company will apply in accordance with their transitional provisions, to be relevant to its financial statements.

PFRS 9, Financial Instruments (effective from January 1, 2015). PAS 39 will be replaced by PFRS 9 in its entirety which is being issued in phases. The main phases are (with a separate project dealing with derecognition):

Phase 1: Classification and Measurement

Phase 2: Impairment Methodology

Phase 3: Hedge Accounting

To date, the chapters dealing with recognition, classification, measurement and derecognition of financial assets and liabilities have been issued. These chapters are effective for annual periods beginning January 1, 2015. Other chapters dealing with impairment methodology and hedge accounting are still being developed. The Group does not expect to implement and adopt PFRS 9 until its effective date. In addition, management is currently assessing the impact of PFRS 9 on the financial statements of the Group and its plans to conduct a comprehensive study of the potential impact of this standard prior to its mandatory adoption date to assess the impact of all changes.

#### PAS 27 (Amendment), Separate Financial Statements - applicable

This revised standard now covers the requirements pertaining solely to separate financial statements after the relevant discussions on control and consolidated financial statements have been transferred and included in PFRS 10. The Group has evaluated the various facts and circumstances related to its interest in other entities and has determined that the adoption of the foregoing standards, revisions and amendments had no material impact on the amounts recognize in the financial statements.

PAS 28 (Amendment), Investments in Associate and Joint Venture - not applicable

PFRS 1, First-time Adoption of PFRS on Government loans - not applicable

PFRS 7 (Amendment), Financial Instruments: Disclosures - Transfers of Financial Assets - applicable

The amendment requires qualitative and quantitative disclosures relating to gross and net amounts of recognized financial instruments that are set-off in accordance with PAS 32. The amendment also requires disclosure of information about recognized financial instruments which are subject to enforceable master netting arrangements or similar agreements, even if they are not set-off in the statement of financial position, including those which do not meet some or all of the offsetting criteria and amounts related to a financial collateral. These disclosures allow financial statement users to evaluate the effect or potential effect of netting arrangement. This amendment did not have a significant impact on the Group's financial statements as the Group is not setting off financial instruments in accordance with PAS 32 and does not have relevant offsetting arrangements.

#### PFRS 10, Consolidated Financial Statements - applicable

This standard builds on existing principles of consolidation by identifying the concept of control as the determining factor in whether an entity should be included within the consolidated financial statements. The standard also provides additional guidance to assist in determining control where this is difficult to assess. The Group has evaluated the various facts and circumstances related to its interest in other entities and has determined that the adoption of the foregoing standards, revisions and amendments had no material impact on the amounts recognize in the financial statements.

PFRS 11, Joint Arrangements - not applicable

PFRS 12, Disclosure of Interest in Other Entities - not pplicable

PFRS 13, Fair Value Measurement (effective from January 1, 2013) - applicable

This standard aims to improve consistency and reduce complexity by providing a precise definition of fair value and a single source of fair value measurement and disclosure requirements for use across PFRS. The requirements do not extend the use of fair value accounting but provide guidance on how it should be applied where its use is already required or permitted by other standards. Other than additional disclosures presented in Note 6.02 of the Group 2013 Audited Financial Statements, the application of this standard had no significant impact on the amounts recognized and disclosures presented in the financial statements of the Group.

#### BDO LEASING & FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) BALANCE SHEETS In Millions

In Millions		CHIEFT HAS BODY THOUGHT	
	June 20	(Audited)	
	June 30, 2014	December 31, 2013	June 30, 2013
ASSETS		2013	2013
Cash and Cash Equivalents	378.7	136.0	82.7
Available-for-Sale Investments	2,002.4	2,093.5	2,145.9
Loans & Other Receivables - net Finance Lease Receivables			
Finance lease receivables	40 470 0	V2 V2 Z Z Z Z Z Z	
Residual value of leased assets	10,178.2	9,823.4	7,970.6
Unearned lease income	3,908.5 (1,133.7)	3,782.6	3,358.3
A CONTRACTOR OF THE CONTRACTOR	12,952.9	(1,137.2) 12,468.7	10,388.3
Loans and Receivables Financed		22,100.7	10,300.3
Loans and receivables financed		Na reseasors	
Unearned finance income	9,224.0	8,864.4	7,318.5
Clients' Equity	(66.5)	(97.7)	(136.7
	9,125.2	(34.1)	(31.5
	22,078.1	8,732.6 21,201.3	7,150.3
Other Receivables	22,070.1	21,201.3	17,538.7
Accounts Receivable	14.2	8.7	10.7
Sales Contract Receivable	17.8	18.2	14.3
Dividends Receivable	26.6	51.4	51.4
Accrued Interest Receivable	110.4	88.2	79.5
Accrued Renta! Receivable	1.5	4.0	1.0
	170.3	170.4	156.9
Allowance for loan losses	(443.7)	(393.7)	(350.1)
Allowance for losses - misc. receivables	(3.0)	(3.0)	(3.0)
	(446.7)	(396.8)	(353.1)
	21,801.7	20,975.0	17,342.4
Property, Plant and Equipment - net	1,685.9	1,424.2	10144
Investment Properties - net	126.9	145.7	1,014.4 376.7
Other Assets - net	628.5	560.8	409.1
	26,624.2	25,337.2	21,371.2
LIABILITIES AND STOCKHOLDERS' EQUITY			
Bilis Payable	17,622.8	16 440 5	40.400.0
Accounts Payable, Accrued Interest and Other	27,022.0	16,448.5	13,156.2
Liabilities	459.1	300.7	182.0
Lease Deposits	3,935.6	3,817.1	3,395.1
	22,017.4	20 566 2	- Alexandria
Stockholders' Equity	22,017.4	20,566.3	16,734.3
Capital Stock	2,225.2	2,225.2	2,225.2
Additional Paid-in Capital	571.1	571.1	571.1
Retained Earnings	1,912.6	1,986.2	1,758.0
Jurealized gain/(loss) on available-for-sale investn	21.6	112.2	164.4
OCI - Actuarial Gain/(Loss) Treasury Stock	(41.9)	(41.9)	
reasury Stock	(81.8)	(81.8)	(81.8)
	4,606.8	4,771.0	4,536.9
	26,624.2	25,337.2	21,371.2

# BDO LEASING & FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) STATEMENTS OF INCOME In Millions

For the six months ended	June 30,	June 30,
	2014	2013
INCOME		
Interest and discounts	717.6	636.2
Rent	277.1	158.6
Service fees & other income	114.6	121.3
	1,109.3	916.1
EXPENSES		
Interest and financing charges	218.5	222.2
Occupancy and equipment-related expenses	243.0	156.2
Compensation and fringe benefits	87.5	92.7
Taxes and licenses	92.1	73.7
Provision for impairment and credit losses	50.0	50.0
Litigation/assets acquired expenses	8.2	13.6
Management & Other Fees	7.1	10.1
Entertainment, Amusement and Recreation	9.8	9.9
Traveling & transportation expenses	7.2	8.2
Postage, Telephone & Telegraph	4.2	4.2
Information & Technology expenses	0.4	0.2
Others	15.8	12.8
	743.8	653.8
INCOME BEFORE INCOME TAX	365.5	262.3
PROVISION FOR INCOME TAX	114.7	58.3
NET INCOME	250.8	204.0
OTHER COMPREHENSIVE INCOME Unrealized Fair Value Gain/(Loss) on AFS-net	(90.6)	123.3
TOTAL COMPREHENSIVE INCOME/(LOSS)	160.2	327.3
BASIC EARNINGS PER SHARE**	0.12	0.09
DILUTED EARNINGS PER SHARE**	0,12	0.09

# BDO LEASING & FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) STATEMENTS OF INCOME In Millions

For the three months ended	June 30,	June 30,
	2014	2013
INCOME		
Interest and discounts	262.5	
Rent	362.5	301.
Service fees & other income	144.7	94.
Santa 1000 de Santa Iniconic	68.3 575.5	49.
	3/3.5	444.
EXPENSES		
Interest and financing charges	113.2	105.
Occupancy and equipment-related expenses	125.1	84.
Compensation and fringe benefits	43.9	48.
Taxes and licenses	50.0	34.0
Provision for impairment and credit losses	25.0	25.0
Litigation/assets acquired expenses	3.7	8.4
Management & Other Fees	4.0	5.0
Entertainment, Amusement and Recreation	5.3	5.0
Traveling & transportation expenses	3.6	4.3
Postage, Telephone & Telegraph	1.9	1.8
Information & Technology expenses	0.1	0.1
Others	9.7	7.4
	385.5	330.1
INCOME BEFORE INCOME TAX	190.0	114.7
PROVISION FOR INCOME TAX	60.6	25.4
NET INCOME	129.4	89.3
OTHER COMPREHENSIVE INCOME		
Unrealized Fair Value Gain/(Loss) on AFS-net	de la companya de la	93360730
omediasa ran valde dam/(Loss) on AFS-net	(132.9)	129.1
TOTAL COMPREHENSIVE INCOME/(LOSS)	(3.5)	218.4
BASIC EARNINGS PER SHARE**	0.06	0.04
DILUTED EARNINGS PER SHARE**	0.06	0.04

BDO LEASING AND FINANCE, INC. AND SUBSIDIARY
(A Subsidiary of BDO Unibank, Inc.)
STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY In Millions

		164.4	1.758.0	(81.8)	571.3	2.225.2	Ralance as of June 30, 2013
4,634.0 327.3 (324.4)		41.1 123.3	1,878.4 204.0 (324.4)	(81.8)	571.1	2,225.2	Balance as of Jan 1, 2013 Total Comprehensive Income (loss) Cash Dividends
9) 4,606.8	(41.9)	21.6	1,912.6	(81.8)	571.1	2,225.2	Balance as of June 30, 2014
90) 4,771.0 160.2 (324.4)	(41.90)	112.2 (90.6)	1,986.2 250.8 (324.4)	(81.8)	571.1	2,225.2	Balance as of Jan 1, 2014  Total Comprehensive Income (loss)  Cash Dividends  Proc Period Adjustment
				62,693,718 shares	ue d - 200,000 shares 000 shares shares	Preferred - P100 par value Authorized and unissued - 200,000 shares Common - P1 par value Authorized - 3,400,000,000 shares Issued - 2,225,169,030 shares	
CI - Actuarial Gain/(Loss) Net Equity	OCI - Actuarial Gain/(Loss)	Unrealized Fair Value Gain(loss) on Available for Sale Financial Assets	Rotained Earnings	Additional Paid- Treasury Stock, in Capital at Cost	Additional Paid- in Capital	Capital Stock	

# BDO LEASING AND FINANCE, INC. AND SUBSIDIARY (A Subsidiary of BDO Unibank, Inc.) STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

In Millions

For the three months ended

4,636.9	ž.	164.4	1,758.0	(81.8)	571.1	2,225.2	Balance June 30, 2013
4,742.9 218.4 (324.4)		35.3 129.1	1,993.1 89.3 (324.4)	(81.8)	571.1	2,225.2	Balance at the beginning of the quarter Total Comprehensive Income (loss) Cash Dividends
4,606.8	(41.9)	21.6	1,912.6	(81.8)	571.1	2,225.2	Balance June 30, 2014
4,610.3 (3.5) 0.0	(41.9) 0.0	154.5 (132.9)	1,783.2 129.4 0.0	(81.8)	571.1	2,225.2	Balance at the beginning of the quarter Total Comprehensive Income (loss) Cash Dividends
				62,693,718 shares	shares	Authorized - 9100 per value  Authorized and unissued - 200,000 shares  Common - P1 par value  Authorized - 3,400,000,000 shares  Issued - 2,225,169,030 shares	
Net Equity	OCI - Actuarial Gain/(Loss) Net Equity	Unrealized Fair Value Gain(loss) on Available for Sale Firancial Assets	Retained Earnings	Additional Paid- Treasury Stock, in Capital at Cost	Additional Paid- in Capital	Capital Stock	

#### BDO LEASING AND FINANCE, INC. AND SUBSIDIARY STATEMENT OF CASH FLOWS FOR THE COMPARATIVE PERIOD AS INDICATED

	June 30, 2014	June 30, 2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	365,444,308	262,269,396
Adjustments to reconcile income before income tax		- 11 - 11
Interest received	692,429,261	658,676,843
Interest income	(717,637,652)	(637,476,689)
Interest and financing charges paid	(218,776,622)	(231,091,007)
Interest and financing charges	222,735,936	226,415,122
Depreciation and amortization	225,783,518	143,167,953
Impairment and credit losses	50,000,000	50,000,000
Gain on sale of property and equipment and investment properties	(22,267,346)	(17,138,261)
Day one loss (gain)	2,961,632	159,462
Operating profit before changes in operating assets and liabilities	600,673,035	454,982,819
Increase in loans and other receivables	(854,913,582)	(154,116,388)
Increase in other assets	(78,318,870)	(40,008,634)
Increase (decrease) in accounts payable and other liabilities	120,740,311	8,374,653
Increase in lease deposits	114,751,545	221,648,017
Net cash provided by (used in) operations	(97,067,560)	490,880,417
Income taxes paid	(49,658,100)	(107,829,308)
Net cash provided by (used in) operating activities	(146,725,661)	383,051,109
CASH FLOWS FROM INVESTING ACTIVITIES  Net disposal (acquisition) of investment properties  Proceeds from disposal of property and equipment  Net acquisition of available for sale investment	64,160,206 (58,553,136)	(25,455,711) (27,602,149)
Net acquisitions of property and equipment	(468,337,916)	(459,003,016)
Net cash used in investing activities	(462,730,846)	(512,060,876)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net availments of bills payable	1,174,543,257	467,120,525
Cash dividends paid	(324,371,297)	(324,371,297)
Acquisition of Treasury Stocks		
Net cash provided by (used in) financing activities	850,171,950	142,749,228
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	240,715,453	13,739,461
CASH AND CASH EQUIVALENTS AT		
BEGINNING OF YEAR	138,001,454	69,192,632
CASH AND CASH EQUIVALENTS AT		
END OF THE QUARTER	378,716,918	82,932,093

# BDO LEASING AND FINANCE, INC. AND SUBSIDIARY STATEMENT OF CASH FLOWS FOR THE QUARTER ENDED

	June 30, 2014	June 30, 2013
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	189,932,520	114,630,993
Adjustments to reconcile income before income tax	103/352/320	111/030/333
Interest received	340,309,381	295,260,262
Interest income	(362,496,169)	(301,986,583)
Interest and financing charges paid	(106,965,737)	(111,286,936)
Interest and financing charges	113,245,535	105,969,367
Depreciation and amortization	116,846,454	78,179,346
Impairment and credit losses	25,000,000	25,000,000
Gain on sale of property and equipment and investment properties	(21,098,583)	(3,802,166
Day one loss (gain)	5,550,950	2,032,993
Operating profit before changes in operating assets and liabilities	300,324,351	203,997,277
Increase in loans and other receivables	485,824,199	(602,478,229)
Increase in other assets	4,986,100	29,941,907
Increase (decrease) in accounts payable and other liabilities	72,757,689	201,244
Increase in lease deposits	141,678,058	96,843,089
Net cash provided by (used in) operations	1,005,570,398	(271,494,713)
Income taxes paid	(53,971,461)	(100,169,781)
Net cash provided by (used in) operating activities	951,598,936	(371,664,494)
CASH FLOWS FROM INVESTING ACTIVITIES		
Net disposal (acquisition) of investment properties	62,901,942	(20,640,224)
Proceeds from disposal of property and equipment	(61,014,100)	(45,038,098)
Net acquisition of available for sale investment	(02/02/1200)	(15)050,050,
Net acquisitions of property and equipment	(284,730,399)	(180,829,446)
Net cash used in investing activities	(282,842,558)	(246,507,768)
CASH FLOWS FROM FINANCING ACTIVITIES		
Net availments of bills payable	(652,281,966)	959,528,405
Cash dividends paid	(032,201,300)	(321,371,297)
Acquisition of Treasury Stocks		(52 1/57 1/257)
Net cash provided by (used in) financing activities	(652,281,966)	635,157,108
NET INCREASE (DECREASE) IN CASH AND CASH		
EQUIVALENTS	16,474,412	16,984,846
CASH AND CASH EQUIVALENTS AT		
BEGINNING OF YEAR	362,242,505	65,947,247
CASH AND CASH EQUIVALENTS AT		
END OF THE QUARTER	378,716,918	82,932,093

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### June 2014 Compared to June 2013

The company registered a net income of P250.8 million for the semester ending June 2014 as compared to P204.0 million for the same period in 2013.

Gross revenues for the semester amounted P1.1 billion, an increase of 21% from P916.1 million last year. This was due to the increase in operating lease bookings as well as the hike in volumes from financial leases.

Interest and financing charges for June 2014 amounted to P218.5 million, mainly from financing charges on borrowings of P216.9 million. Despite the 34% increase in Bills Payable to P17.6 billion in June 2014, financing charges - decreased by P3.2 million or 1.4% year-on-year owing to the decline in funding cost. The increased level of bills payable resulted in higher taxes & licenses of P92.1 million, attributable to related documentary stamp taxes.

Provision for Impairment & Credit Losses stood at P50.0M, flat compared to last year.

Occupancy and equipment related expenses as of June 2014 amounted to P243.0 million, an increase of P86.8 million or 56%, is related to costs from the acquisition of assets under operating leases.

Litigation/assets acquired expenses decreased by P5.4 million in 2014 owing to lower maintenance expenses on acquired assets.

Other expenses showed an increase of 23% from P12.8 million in 2013 to P15.8 million in 2014, consistent with a larger volume of new bookings year-en-year.

Total assets increased 25% year-on-year to P26.6 billion from P21.4 billion, due to the increase in net loans and other receivables. The Company's net lease portfolio went up by 25% or P2.6 billion while net non-lease portfolio increased by 28% or P2.0 billion. Property, Plant and Equipment-net increased by 66% to P1.7 billion from P1.0 billion in 2013 as a result of increase in net leased assets of BDORI.

Cash & cash equivalents went up to P378.7 million from P82.7 million in 2013 due to increase of placement with banks as well as check payments pending collection by suppliers/dealers.

Investment properties-net went down to P126.9 million in June 2014 from P376.7 million for the same period last year, brought about by disposal of acquired assets as weil as a reclassification to Non Current Assets Held for Sale. Available-for-sale investments, went down down by 7% from P2.1 billion in June 2013 to P2.0 billion for the same period in 2014. Other Assets increased by 54% to P628.5 million mainly due to reclassification of some accounts from Investment Property to Non Current Assets Held for Sale.

Bills Payable increased by 34% to P17.62 billion in June 2014 primarily to finance business growth and the increasing volume of BLF's portfolio.

Accounts Payable, accrued expenses and other liabilities increased by P277.1 million yearon-year due to check payments pending collection by suppliers/dealers.

Lease deposits went up from P3.4 billion in June 2013 to P3.9 billion in June 2014, consistent with growth in volumes.

Stockholders' equity stood at P4.6 billion as of June 2014

The Company's five (5) key performance indicators as follows:

	June 2014	June 2013
Current Ratio	0.47:1	0.53:1
Quick asset ratio	0.44:1	0.50:1
Debt to Equity Ratio	4.78:1	3.61:1
Net Profit Margin	22.61%	22.27%
Return on Equity	10.85%	9.06%

#### Formulas used:

Current ratio	=	Current Assets over Current Liabilities
Quick assets ratio	=	Quick assets over Current Liabilities
Debt to equity	=	Total Liabilities over Total Const Line Const.

Not profit = Total Liabilities over Total Stockholders' Equity

Net profit margin = Net income over Gross Revenues

Return on ave. equity = Annualized Net income over Ave. Stockholders' Equity

#### Related Party Transactions

(Amounts in Millions of Philippine Pesos)

In the ordinary course of business, the Group enters into transactions with BDO Unibank and other affiliates. Under the Group's policy, these transactions are made substantially on the same terms as with other individuals and businesses of comparable risks.

The Group's and Parent Company's related parties include BDO Unibank and affiliates as described below.

The summary of the Group's significant transactions with its related parties in June 30, 2014, December 31, 2013 and June 30, 2013 are as follows:

	Am	ount of Transact	ion	
		June 30,	December 31,	June 30,
Related Party Category	Note	2014	2013	2013
Ultimate Parent Company (BDO Unibank)				
Interest expense on Bills Payable	(b)	46.8	148.5	106.7
Rent Expense	(d)	5.6	10.7	5.4
Management fees	(e)	1.2	2.4	1.2
Subsidiary (BDO Rental)				
Service tees	(c)	2.9	5.3	2.6
Rent Income	(d)	0.2	0.4	0.2
Management fees	(e)	0.2	0.4	0.2
Affiliate (BDO Capital)			2000	
Service and charges fees	(f)	1.8	2.2	0.5
		Outstanding B	alance	
		June 30,	December 31,	June 30,
Related Party Category	Note	2014	2013	2013
Parent Company (BDO Unibank)				
Bills Payable	(b)	2,377.2	6,119.8	5,974.2
Key Management Personnel				
Advances employees	(h)	2.0	3.4	1.5

A) The Group maintains savings and demand deposit accounts with BDO Unibank. As of June 30, 2014, December 31, 2013 and June 30, 2013, savings and demand deposit accounts maintained with BDO Unibank are included under Cash and Cash Equivalents account in the statements of financial position. Interest income earned on deposits in June 30, 2014, December 31, 2013 and June 30, 2013 is included under Interest and Discounts as part of Revenues in the statements of comprehensive income.

- B) The Group obtains short-term borrowings from BDO Unibank. The amount outstanding from borrowings as of June 30, 2014, December 31, 2013 and June 30, 2013 is presented under Bills Payable account in the statements of financial position. Interest expense incurred on these bills payable in June 30, 2014, December 31, 2013 and June 30, 2013 is included under Interest and financing charges account as part of Operating Costs and Expenses account in the statements of comprehensive income.
- C) On January 4, 2010, the Parent Company and BDO Rental entered into a Service Agreement whereby BDO Rental will handle the collection of certain factored receivables of the Parent Company, for a fee as agreed by the Parent Company and the sellers of the factored receivables. Under the Service Agreement, BDO Rental shall perform the monitoring of the payment due dates of the factored receivables, remit to the Parent Company all collections made and send monthly statement of accounts to customers. The related expense charged to the Parent Company based on the Service Agreement is included under Other Operating Costs and Expenses in the Parent Company's statements of comprehensive income. There is outstanding intercompany payable and receivable from this transaction as of June 30, 2014, December 31, 2013 and June 30, 2013.
- D) The Parent Company leases its head office premises and certain branch offices from BDO Unibank for terms ranging from one to five years, renewable for such period and under such terms and conditions as may be agreed upon between the Parent Company and BDO Unibank. Related rent expense incurred in June 30, 2014, December 31, 2013 and June 30, 2013 is presented as part of Occupancy and equipment-related expenses under Operating Costs and Expenses account in the statements of comprehensive income. On the other hand, the Parent Company charges BDO Rental for the spaces that the latter occupies in the head office premises. Rent charged to BDO Rental in 2014 and 2013 is presented as part of Other Income in the statements of comprehensive income. There are no outstanding receivable and payable on these transactions as of the end of June 30, 2014, December 31, 2013 and June 30, 2013.
- E) In 2012, the Parent Company entered into a service level agreement with BDO Unibank wherein BDO Unibank will charge the Parent Company for certain management services that the former provides to the latter. Management fees paid by the Parent Company to BDO Unibank is shown as part of Other Operating Costs and Expenses in the 2012 statement of comprehensive income. Also, the Parent Company charges BDO Rental for the management services it renders to BDO Rental. This is presented as part of Other Income in the 2013 statement of comprehensive income of the Parent Company. There are no outstanding receivable and payable on these transactions as of the end of June 30, 2014, December 31, 2013 and June 30, 2013.
- F) The Parent Company engaged the services of BDO Capital and Investment Corporation (BDO Capital), a wholly owned subsidiary of BDO Unibank for underwriting services related to the Parent Company's issuance of bills payable in 2013. Professional fees paid by the Parent Company to BDO Capital related to this transaction is included as part of Other Operating Costs and Expenses in the June 2014 and 2013 statement of comprehensive income. There is no outstanding payable related on this transaction as of the end of June 30, 2014, December 31, 2013 and June 30, 2013.
- G) The Group also granted cash advances to an officer in 2013 and 2014

#### Commitments and Contingencies

In the ordinary course of business, the company may incur contingent liabilities and commitments such as guarantees and pending litigation arising from normal business transactions which are not shown in the accompanying financial statements. Management does not anticipate significant losses from these commitments and contingencies that would adversely affect the company's operations.

#### **Economic Events**

Management is continuously evaluating the current business climate and the impact of the economic events on the present operations of the company. As the need arises, the company will recognize related effects in the ensuing financial statements.

#### Risk Factors

We assessed the financial risk exposure of the company and subsidiaries particularly on currency, interest, credit, market and liquidity risks. There were no changes that would materially affect the financial condition and results of operation of the company.

Risk Management of the company's credit risks, market risks, liquidity risks, and operational risks is an essential part of the Company's organizational structure and philosophy. The risk management process is essentially a top-down process that emanates from the Board of Directors. The Board approves the overall institutional tolerance for risk, including risk policies and risk Philosophy of the Company.

#### Plans for the Next Quarter

- We will continue to extensively market our products, especially thru BDO Leasing & Finance's branches. Also, use of the extensive branch network of the BDO Unibank, Inc. will be pursued to boost referrals and ultimately our business volumes.
- We will develop equipment vendor/supplier tie-ups to expand market presence and clientèle base.
- We will expand and optimize our sources of funds to match our asset growth and help manage our funding costs.
- Control over operating expenses shall also be continuously pursued to ensure that these remain at a level which is compatible with business.
- We will continue to pursue process improvements to improve our services to our various stakeholders.
- We will aggressively tap the existing corporate accounts of the BDO Institutional Banking Group for possible lease requirements.

#### PART II--OTHER INFORMATION

Nothing to report.

# Explanation for each information where disclosure of such is not applicable in our interim financial statements

#### **ITEM 1-7**

Explanatory comments about the seasonality or cyclicality of interim operations;

The Company is not affected by seasonality or cyclicality factors when it comes to interim financial reporting since there are no products or services that are seasonal.

C. The nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that are unusual because of their nature, size, or incidents.

None.

D. The nature and amount of changes in estimates of amounts reported in prior interim periods of the current financial year or changes in estimates of amounts reported in prior financial years, if those changes have a material effect in the current interim period.

None.

Issuances, repurchases, repayments of debt and equity securities;

For the second quarter of 2014, the Company has issued bills payable amounting to P23,062.2M and made total payments on its bills payable amounting to P22,573.9M.

 Dividends paid ( aggregate or per share ) separately for ordinary shares and other shares.

On February 26, 2014, the BOD approved the deciaration of cash dividends at P0.15 per share, amounting to P324.4 million. The dividends were declared in favor of stockholders of record as of March 13, 2014 and said dividends were paid subsequently on March 31, 2014.

There were no dividends paid on other shares as the Company only has common shares as outstanding stock.

 G. Segment revenue and segment result for business segments or geographical segments.

Please see attached.

H. Material events subsequent to the end of the interim period that have not been reflected in the financial statements for the interim period.

#### None

 The effect of changes in the composition of the issuer during the interim period, including business combination, acquisition or disposal of subsidiaries and long term investments.

#### None

Changes in contingent liabilities or contingent assets.

#### None

K. Existence of material contingencies and any other events or transactions that are material to an understanding of the current interim period.

None

#### ITEM 2

# Management's Discussion and Analysis (MDA) of Financial Condition and Results of Operations [(Part III, Par. (A)(2)(b)]

- 3. Discussion and analysis of material event/s and uncertainties known to management that would address the past and would have an impact on future operations of the following:
- A. Any known trends, demands, commitments, events or uncertainties that will have a material impact on the issuer's liquidity.

#### None

Any events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation;

#### None

C. All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

#### None

D. Any material commitments for capital expenditure, the general purpose of such commitments and the expected sources of funds for such expenditures.

#### None

E. Any known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales / revenues / income from continuing operations.

#### None

F. Any significant elements of income or loss that did not arise from the issuer's continuing operations.

#### None

H. Any seasonal aspects that had a material effect on the financial condition or results of operations.

#### None

# BDO LEASING & FINANCE, INC. AND SUBSIDIARY SEGMENT INFORMATION

For the six months ended June 30, 2014 (in millions)

	Loasing	Financing	Others	Total
Gross income	649.6	339.9	119.8	1,109.3
Segment revenues Segment expenses	649.6 435.6	339.9 227.9	119.8 80.3	1,109.3 743.8
Segment results	214.0	112.0	39.5	365.4
Income tax expense Net Income				114.7 250.8
Segment assets - net Unallocated assets	14,399.9	8,914.2	•	23,314.2 3,310.0
Total Assets			_	26,624.2
Segment liabilities Unallocated liabilities	12,579.1	8,879.3		21,558.4 459.0
Total Liabilities				22,017.4
•				

Segment expenses are allocated on the basis of gross income.

Net segment assets are comprised of the following:

	Leasing	Financing
Receivables	10,178.2	9,224.0
Equipment under lease	1,679.8	7,777.00
Residual value of leased assets	3,903.5	
Hereney 4	15,766.4	9,224.0
Unearned income	(1,133.7)	(66.5)
Allowance for probable losses	(232.8)	(211.0)
Clients' equity		(32.3)
874	14,399.9	8,914.2

BDO LEASING AND FINANCE INC. AGING OF RECEIVABLES As of June, 30, 2014

			10 745 111 758 87	3 796 007 646 52	2.050.032.968.73	1,673,648,611,48	999,116,578.23	23,310,647,368.00	TOTAL LOAN PORTFOLIO
1,148.00		+	*	The state of the s				1,148.00	Personal Loans Programs
197,074,233.66		1,791,462,902,98	6,622,853,150.22	2,587,475,127,34	1,351,685,070,43	908,837,580.76	027,260,595,59	14,086,648,660.98	Lease Contract Receivables
68,642,570,40	039,385,369.27	1,406,493,764.37	3,445,820,677,87	1,001,356,572.97	535,781,593.85	385,014,909.73	218,885,738.55	8,001,381,197.02	Americae Commercial Loan
92,376,62	1,111,913.07	2,044,363.31	277,437,530,78	207,175,845.21	162,569,304.45	141,565,070.14	62,349,248.03	854,342,651,62	Installment Paper Purchase
	• 5					78,558,734.11	96,620,996.05	169,179,730,16	Floor Stock Financing
1,192,423.00				200				1,192,423.00	Recognation Purchased
38,229,240,48						159,672,316.74		197,901,557.22	Factored Receivable
Non- Performing Loans	Over 5 Yrs.	3 to 5	Over 1 Yr. to 3 Yrs.	Over 6 Mns. to 1 Yr.	Over 3 Mos. to 6 Mos.	Over 1 Mos to 3 Mos.	1 Month	Total	Account

Less: Allowance For Credit losses

Finance Receivables - Net

443,734,714.48

22,866,912,653.52

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report (June 2014 SEC Form 17-Q Report) to be signed on its behalf by the undersigned thereunto duly authorized.

**BDO LEASING & FINANCE, INC.** 

ROBERTO E. LAPID

VICE PRESIDENT/COMPTROLLER

August 8, 2014 Date

BDO Leasing and Finance, Inc. and Subsidiary Financial Ratios (Amounts in Millions of Philippine Pesos) June 30, 2014 and 2013

(After tax net profit + Depreciation)  Total liabilities	II. Solvency ratios; debt-to-equity ratios  Solvency ratio	Quick ratio  Quick assets  Total current liabilities	Total current assets Total current liabilities	I. Current/liquidity ratios
476.6 22,017.4		8,054.2 18,289.8	8,677.7 18,289.8	2014
347.2 16,734.4		7,108.5 14,283.4	7,510.5 14,283.4	2013
0.02		0.44	0.47	2014
0.02		0.50	0.53	2013

	Z	V. P.	F	V. In		A	II. A		D
Net Profit  Interest income + Other operating income	Net profit margin	Earnings before interest and taxes Interest expense Profitability ratios	Interest coverage ratio	(V. Interest coverage ratio	Total assets Total equity	Asset-to-equity ratio	III. Asset-to-equity ratio	Total liabilities Total equity	Debt-to-equity ratio
250.8 1,109.3		584.0 218.5			26,624.2 4,606.8			22,017.4 4,606.8	2014
204.0 916.1		484.5 222.2			21,371.2 4,636.9			16,734.4 4,636.9	2013
22.61%		2.67			5.78			4.78	2014
22.27%		2.18			4.61			3.61	2013

=

	Total real estate investments to Assets  Total investment properties Total assets  126.9 26,624.2 21,371.2	Net profit 250.8 204.0 2.09% Average assets 23,997.7 20,534.6	Net profit         250.8         204.0         10.85%           Average equity         4,621.9         4,504.0	Return on equity 2014 2013 2014
81.89% 81.15%	1.76%	1.99%	9.06%	2013

Total loans and other receivables